

# ANOUSH GILL

Sales Executive

## MORE ABOUT ME

Knowledgeable and dedicated Sales & Customer Service Representative with 5 years of experience working with Product or Service. Trained in project and time management with extensive knowledge of Sales and proven multitasking abilities. Committed to maintaining professional relationships with clients to increase profitability and drive business results.

## CONTACT DETAILS

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## SKILLS

- International sales support
- Sales expertise
- Good communication skills
- Telephone etiquette

## EMPLOYMENT HISTORY

### Customer Support Specialist

#### VIP outlet (Online Marketplace) | 2020 - 2021

- Investigated and resolved accounting, service and delivery concerns.
- Collaborated with sales team members to stay current on inventory levels.
- Assisted customers by listening closely, finding solutions to problems and making recommendations based on extensive product knowledge.

### Sales Closer

#### Intact Communications | 2018 - 2020

- Increased revenue by implementing effective sales strategies in all aspects of sales cycle process from prospecting leads through close.
- Developed and delivered engaging sales presentations to convey product benefits.
- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.

### Sales Representative

#### Euzen Solutions | 2015 - 2018

- Remained current on industry trends to better understand customer needs, product effectiveness and sales tactics.

## PREVIOUS EDUCATION

### ICMAP (Institute Of Cost And Management Accounting)

Cost and Management accounting  
CMA Certification (In Progress)

### St Patrick's College Karachi (Intermediated)

Pre Engineering | 2016

### St John's High School Karachi (Matric)

Science Education | 2013